

ENCAVIS Analysts' Consensus on the six corporate KPIs for Q3/9M 2023e and FY 2023e as of 7th November 2023)

Operating KPIs (in EUR '000)	Analysts' Consensus				Analysts' Consensus				Analysts' Consensus			
	Q3 2022	Average Q3 2023e	Extrema Top	Extrema Bottom	9M 2022	Average 9M 2023e	Extrema Top	Extrema Bottom	Guidance FY 2023e	Average FY 2023e	Extrema Top	Extrema Bottom
Revenue	128,430	125,986	133,000	121,200	354,808	354,237	366,330	347,337	> 440,000	455,164	479,900	443,500
Operating EBITDA	100,698	88,500	93,000	82,500	271,276	243,226	256,372	236,000	> 310,000	315,367	325,000	309,000
Operating EBIT	57,085	56,014	63,480	49,400	166,859	149,366	157,060	142,864	> 185,000	185,850	201,000	144,800
Operating Cash Flow	111,307	74,391	94,581	60,000	271,477	201,885	254,592	180,300	> 280,000	284,250	293,000	259,150
Operating CFPS (EUR)	0.95	0.46	0.59	0.37	1.95	1.32	1.91	1.12	> 1.70	1.75	1.82	1.61
Operating EPS (EUR)	0.18	0.20	0.22	0.16	0.51	0.50	0.55	0.47	> 0.60	0.58	0.63	0.38