

CV from Kai Koplin

Kai has been active in the renewable energy project finance business since 2000 and thus can be counted as one of the pioneers in this sector. Before joining Encavis AG he was working for over 27 years for Deutsche Bank AG, thereof 19 years in the project finance department which was largely formed by him as part of Deutsche Bank's investment banking division.

In 1996, while working for Deutsche Bank, Kai studied business administration at the University of Applied Sciences in Berlin and graduated in 2000 earning a Diploma in Economics. Kai successfully developed the sector of renewable energy project financing for European wind and solar transactions while always focussing on a structuring, underwrite and syndicate approach.

Some landmark transactions he successfully structured include the financing of one of the first subsidy-free solar plants in Spain with a capacity of 300 MWp (2018), a 396 MW offshore wind farm financing in Germany (2016) as well as -at that time- the largest rated European solar project bond financing in Spain for a portfolio of 42 solar plants with a capacity of 98.5 MWp (2016). Furthermore, he structured different types of bridge/warehouse financings to support clients in the renewables sector.

In 2019, Kai moved to Encavis AG, where he is a Director and Authorized Representative ("Prokurist") and leading the Project Finance team. In his position, he is reporting directly to the CFO and is responsible for currently approx. EUR 1.2 billion project financing volume invested in renewable energy projects across Europe. His team is focussed on the structuring and placement of non-recourse project financings in the debt capital markets which includes - besides the financing of new projects - also the refinancing of existing transactions to optimize structures and financing costs within Encavis' project portfolio.

Transactions to be highlighted are the portfolio refinancings Apollo (21 solar plants with 41.7 MWp) and Treia & Oria (10 solar plants with 29.1 MWp) in Italy, which were structured inhouse and placed in the international bank market as well as the project financings for the Spanish subsidy free projects Talayuela and Cabrera with together 500 MWp capacity.